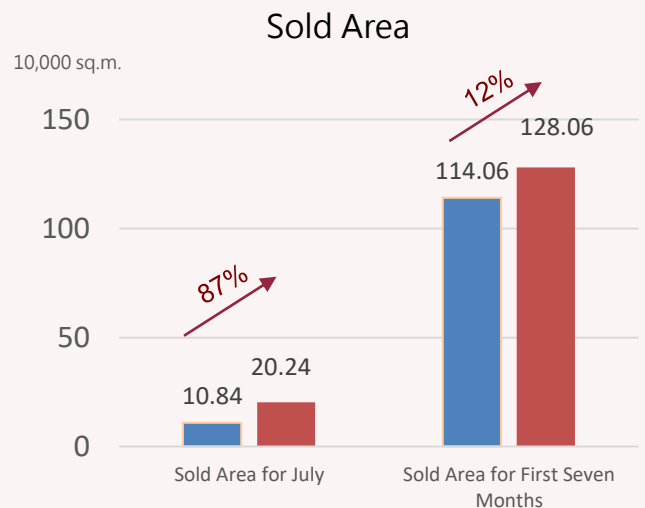
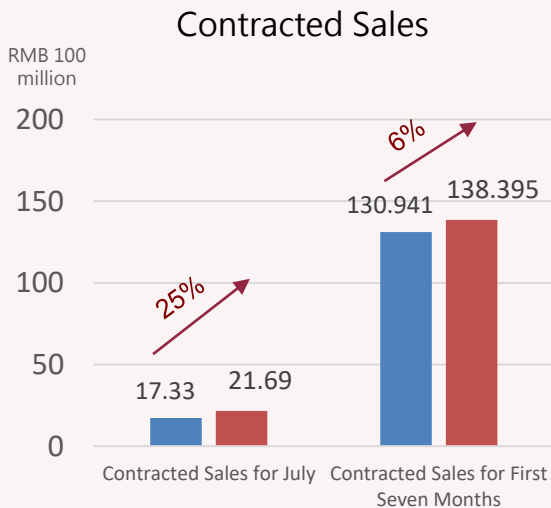




# July 2020 Newsletter

## Summary of contracted sales

- The contracted sales for July amounted to some RMB2.169 billion, rising around 25% year on year, whereas that for the first seven months of this year totaled about RMB13.8395 billion, representing a year-on-year increase of 6%.
- The sold area for July amounted to approximately 202,416 sq.m., rising around 87% year on year, whereas that for the first seven months of this year totaled some 1,280,643 sq.m., representing a year-on-year increase of 12%.



2020  
Jan.-Jul.

# New Land Bank

Project Name	City	Equity ratio	Acquisition Method	GFA (m <sup>2</sup> )	Avg Cost (RMB/m <sup>2</sup> )
Xinan Impression	Hefei, Anhui	100%	Land bid-inviting, auction, and listing	66,265	6,369
Yuelu Chunxiao	Hefei, Anhui	51%	Land bid-inviting, auction, and listing	142,189	5,436
Xicheng Impression	Yangzhou, Jiangsu	100%	Land bid-inviting, auction, and listing	255,713	3,948
Silu Cultural Town	Urumqi, Xinjiang	60%	Land bid-inviting, auction, and listing	1,867,311	321
Century Chenzhang	Yangzhou, Jiangsu	100%	Land bid-inviting, auction, and listing	144,054	5,429
Jiayuan No.1 Yard	Suqian, Jiangsu	100%	M&A	129,361	1,855
Youyoucheng South	Bozhou, Anhui	100%	Land bid-inviting, auction, and listing	208,136	1,434
Jiangwan Lanting	Changshu, Jiangsu	100%	Land bid-inviting, auction, and listing	238,914	3,183
Jiayuan Impression	Kaili, Guizhou	100%	Land bid-inviting, auction, and listing	242,256	342
Wangu Project	Shanghai	50%	M&A	91,329	2,500
Yantian Panshan	Shenzhen, Guangdong	50%	M&A	61,572	
Longgang Pearl River Plaza	Shenzhen, Guangdong	50%	M&A	169,732	
Dayawan Panshan Yuehai	Huizhou, Guangdong	50%	M&A	172,590	
International Apartment	Huizhou, Guangdong	50%	M&A	46,749	
Lanwan Bandaο	Huizhou, Guangdong	50%	M&A	129,305	
Wanqiang Project	Huizhou, Guangdong	50%	M&A	63,199	
Lianda Project	Huizhou, Guangdong	50%	M&A	71,812	
Jinyi Project	Huizhou, Guangdong	50%	M&A	78,064	
Phnom Penh Project	Phnom Penh, Cambodia	100%	M&A	144,038	
Siyang Project	Suqian, Anhui	100%	Land bid-inviting, auction, and listing	217,500	2434

## “ Standard Chartered initiated coverage on Jiayuan International with a Stable outlook

Standard Chartered' s report recognizes Jiayuan International' s leadership in Jiangsu and Anhui in the Yangtze River Delta Region. In addition, Standard Chartered affirms that Jiayuan International's existing land bank is sufficient to support the Group' s development over next five years and implies enough liquidities. The Group acquires projects mainly through M&A and the asset injection of major shareholders, translating into lower land cost than the land bid-inviting, auction and listing.

Jiayuan International' s equity sales amounted to RMB23.3 billion in 2019 and is expected to rise to RMB25-27 billion in 2020, representing a middle level among the B-rated peers. Standard Chartered finally affirms that Jiayuan International still has enough liquidities based on the Group' s 1.2 coverage ratio of unrestricted cash to short-term debts, up to 1.7 coverage ratio of total cash to short-term debts plus the successful US\$120 million senior debt issued in June

## “ Jiayuan Services awarded title of 2019 Top Real Estate Member



On June 30, 2020, Jiayuan Services was awarded the title of Top Real Estate Member in Jiaxing. The COVID-19 outbreak in early 2020 not only impacts all walks of life but also challenges the public relations work.

Jiayuan Services made timely responses to the pandemic by publicizing its fight against the COVID-19 through cooperating with governments and industry administration departments. In particular, nine MVs scripted, directed and acted out by the company publicizes its efforts in a multi-fascinated and innovative manner, not only spreading the positive energy of “fighting the COVID-19 together” but also rapidly improving the company' s reputation.

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