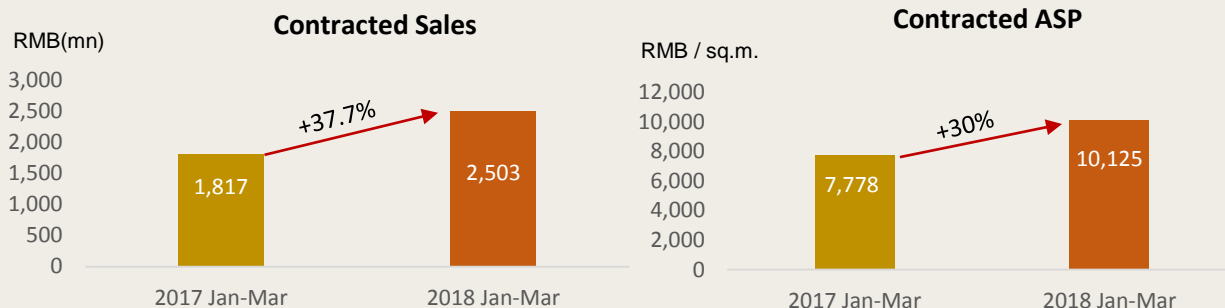




Quarterly Newsletter
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Property Sales

❖ Contracted sales for the first quarter of 2018 were approximately RMB2.5 billion, up by 37.7% year on year. The contracted average selling price was approximately RMB 10,125 per sq.m, up by 30% year on year. Approximately 247,000 sq.m. of GFA were sold under contracts, which were similar to the same period of last year.



Company Information

❖ **Mergers and acquisitions of projects**

- On 6th March, the Group completed the acquisition of the hot spring tourism project at Enping in Jiangmen City, Guangdong province. The project has won the title of “China’s 5A Hot Spring Resort”.
- The project has a favorable geographical location and enjoys a convenient transportation. The Shenzhen-Maoming Railway, Gaoming-Enping Expressway and Zhongshan-Kaiping Expressway which are under construction are scheduled to be completed and put into operation in 2018. As a sub-center of the major cities in the Pearl River Delta, Jiangmen City will be developed into a city accessible by public transport from some other major metropolis within one hour in the Guangdong-Hong Kong-Macao Bay Area.
- The project, which will be built on a site of about 550,000 square meters, will combine the characteristics of Enping’s local culture and the natural environment. According to the plan, a hot spring resort will be built there to meet the upgraded demand of the middle-class families.



Province	City (District)	Project Name	Method of Acquisition	Site Area (sq.m.)	Total GFA (sq.m.)	Acquisition Cost
Guangdong	Jiangmen	Enping Project	Equity Transfer (90%)	553,336	1,494,007	approx. RMB490 mn
Total :						approx. RMB490 mn



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Company News

❖ **2017 Results Announcement**

Revenue of the Group increased by 87.7% to RMB6.95 billion. Profit attributable to owners of the Company surged by 58.3% to RMB1.28 billion. Earnings per share were 62.35 RMB cents. The Board recommended a final dividend of 19 HK cents. **Mr. Shum Tin Ching, Chairman of Jiayuan International Group Limited**, said, "In addition to our endeavors to further develop the property market in Jiangsu province, expand our footprint to other major provinces and cities, and develop the quality projects in Guangdong-Hong Kong-Macao Greater Bay Area, we will seek to develop promising, quality property projects in countries covered by China's Belt and Road Initiative such as Vietnam, Cambodia and Australia in 2018. We will try to increase our quality land reserves in overseas countries gradually so that we can seize the opportunities in the global real estate market and maximize the shareholder value."



❖ **2nd Anniversary Celebration Dinner**

The Group hosted an annual dinner at Four Seasons Hong Kong on 28 March 2018 to celebrate the second anniversary of its listing. Over 200 people attended the event to celebrate Jiayuan's achievements. They included investors, representatives from the financial industry, business partners and guests. **Ms. Cheuk Hiu Nam, Chief Executive Officer and Executive Director of the Group** delivered a speech and summed up the achievements over the past year. In the future, the Group will continue to work towards the strategic goal of becoming bigger and stronger, and to strive for the next milestone.



❖ **Capital market update**

On 18 January 2018, the Group successfully issued US\$250 million worth of senior notes in international capital markets. The issue was oversubscribed, locking in over US\$1 billion. It had a coupon rate of 8.125% for a term of 364 days.

❖ **Sales Performance (1st Quarter)**



Jiayuan Westmount Villa	Project Name	Jiayuan Centurial City
239,000 sq.m.	Contracted GFA	717,000 sq.m.
90% of the units were sold out on the first day of sales	Sales on a single day	All additional units were sold out
RMB620 million	Total sales	RMB560 million



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